

**CASE STUDY:
HOW ONE FOREIGN
FOUNDER UNLOCKED
MORE REVENUE
WITH A U.S. LLC**

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THE BLACKSHORE TEAM WAS GREAT TO WORK WITH...

THEY WERE CONSISTENTLY AVAILABLE
THROUGHOUT THE ENGAGEMENT AND
PROVIDED EXCELLENT SUPPORT WITH
MY U.S. COMPANY SETUP AND
BUSINESS BANKING.

THEY HAVE STRONG KNOWLEDGE OF
THE REQUIRED PAPERWORK AND
PROCEDURES, AND THEY ALSO
UNDERSTAND THE TAX AND
COMPLIANCE IMPLICATIONS, WHICH
MADE THE PROCESS SMOOTH AND
EFFICIENT.

OMAR BENAZZA
FOUNDER
AUTOSHARX
UAE

MEET OMAR...

OMAR IS AN ALGERIAN FOUNDER
RUNNING A UAE-BASED NETWORK
AUTOMATION COMPANY, LOOKING TO
EXPAND REVENUE IN THE U.S. AND
GLOBALLY.

HE WAS STRUGGLING TO WIN U.S.
CLIENTS WITH A SETUP THAT WAS:

- LOSING ENTERPRISE DEALS
BECAUSE U.S. COMPANIES
REQUIRED A U.S.-BASED ENTITY
- LOSING AS MUCH AS 4% ON EVERY
PAYPAL PAYMENT DUE TO FOREIGN
EXCHANGE FEES
- LIMITING ACCESS TO U.S. BANKING
DUE TO HIS ALGERIAN CITIZENSHIP

HE HAD PROVEN U.S. DEMAND,
INCLUDING SOME U.S. CLIENTS, BUT
HIS SETUP WAS BLOCKING REAL
INTERNATIONAL REVENUE GROWTH.

WITH BLACKSHORE, OMAR WENT FROM BEING A "FOREIGN VENDOR" TO OPERATING AS A CREDIBLE U.S. COMPANY IN UNDER 30 DAYS.

FROM THERE, THE IMPACT WAS IMMEDIATE:

- ACCESS TO U.S. BANKING PLATFORMS AND ABILITY TO TRANSACT DIRECTLY IN STABLE CURRENCIES LIKE USD, GBP, AND EUR
- INCREASED INTERNATIONAL MARGINS BY UP TO 4% BY ELIMINATING PAYPAL FOREIGN EXCHANGE FEES
- IMPROVED CREDIBILITY AND INCREASED CLOSE RATES WITH HIGHER-BUDGET U.S. CLIENTS

HOW WE DID IT (STEP-BY-STEP)

STEP 1: U.S. LLC FORMATION IN WYOMING (4 DAYS)

HE WANTED A SIMPLE, COST-EFFECTIVE STRUCTURE WITH MINIMAL COMPLIANCE REQUIREMENTS.

SO WE REGISTERED AN LLC IN WYOMING BECAUSE IT BEST SUITED HIS SITUATION, OFFERING:

- 0% STATE CORPORATE TAX
- ANONYMOUS REGISTRATION
- SIMPLE AND AFFORDABLE COMPLIANCE

THIS CREATED A PROPERLY STRUCTURED U.S. ENTITY, GIVING OMAR THE CREDIBILITY TO WORK WITH MORE U.S. BUSINESSES.

STEP 2: SECURING EIN FROM THE IRS (19 DAYS)

WE THEN SECURED HIS EIN THROUGH THE INTERNAL REVENUE SERVICE, MAKING THE BUSINESS OFFICIAL AND ENABLING IT TO:

- ACCESS U.S. PAYMENT PROCESSORS LIKE STRIPE
- FILE TAXES IN THE U.S. (IF REQUIRED)
- HIRE EMPLOYEES IN THE U.S.
- OPEN U.S. BUSINESS BANK ACCOUNTS AND BUILD U.S. CREDIT

WITH THIS IN PLACE, OMAR COULD NOW ACCESS THE U.S. FINANCIAL SYSTEM AND START CAPTURING U.S. AND INTERNATIONAL REVENUE.

STEP 3: U.S. BANKING (2 DAYS)

WE THEN IDENTIFIED THREE U.S. FINTECH BANKING SOLUTIONS AND GUIDED OMAR THROUGH THE APPLICATIONS, RESULTING IN:

- APPROVAL DESPITE HIS HIGH-RISK ALGERIAN CITIZENSHIP
- A FULLY REMOTE SETUP
- ACCOUNTS GOING LIVE WITHIN TWO BUSINESS DAYS

THIS ALLOWED HIM TO:

- TRANSACT IN USD, GBP, AND EUR
- CREATE PREPAID USD CARDS FOR HIMSELF AND HIS TEAM TO MANAGE BUSINESS EXPENSES
- AVOID FORCED CONVERSIONS AND 4% PAYPAL FOREX FEES

STEP 4: FOREIGN OWNER COMPLIANCE (ANNUAL)

BLACKSHORE ALSO HANDLES OMAR'S FOREIGN OWNER COMPLIANCE REQUIREMENTS, WHICH INCLUDE:

- A U.S. MAILING ADDRESS FOR GOVERNMENT CORRESPONDENCE
- REGISTERED AGENT AND DIGITAL MAIL FORWARDING SERVICES
- ANNUAL STATE FILINGS
- FEDERAL IRS FILINGS HANDLED BY CPA/EA PARTNERS
- DEDICATED COMPLIANCE ADVISORY FOR ONGOING GUIDANCE

THE RESULT: FULL COMPLIANCE AND PEACE OF MIND WITH NO GUESSWORK, MISSED DEADLINES, OR LATE PENALTIES.

IN LESS THAN 30 DAYS, OMAR HAD A FULLY OPERATIONAL U.S. BUSINESS THAT ALLOWED HIM TO:

- WIN U.S. AND INTERNATIONAL CLIENTS WITH BIGGER BUDGETS
- ACCESS LARGER MARKETS IN THE U.S. AND EUROPE
- ELIMINATE 4% FOREIGN EXCHANGE FEES CHARGED BY PAYPAL AND BANKS
- CHARGE MORE FOR HIS SERVICES
- REDUCE INTERNATIONAL WIRE TRANSFER FEES
- TRANSACT DIRECTLY IN STABLE CURRENCIES LIKE USD, GBP, AND EUR
- BUILD GEOGRAPHICALLY DIVERSIFIED REVENUE

IF YOU'RE A NON-U.S. FOUNDER LOOKING TO ESTABLISH A U.S. COMPANY SO YOU CAN:

- TAP INTO LARGE INTERNATIONAL AND U.S. MARKETS
- CLOSE DEALS WITH CLIENTS THAT REQUIRE A U.S. ENTITY
- UNLOCK U.S. BANKING AND CREDIT
- CUT FOREIGN EXCHANGE AND BANKING FEES TO NEAR ZERO
- SELL ON AMAZON AND OTHER U.S. MARKETPLACES
- ACCESS U.S. PAYMENT PROCESSORS, LIKE STRIPE

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